

GT Securities is an investment bank specializing in raising debt and equity capital and in executing sale and acquisition transactions for emerging and middle market companies.

**Please read below for specific factors that distinguish us or call us at (800) 947-6978 to discuss how we can help your business.**



## Experience/Track Record

Our team of professionals has collectively worked on hundreds of private placement and merger and acquisition advisory transactions with an aggregate deal size of over \$10 billion.

Also, past GT Securities professionals' experience include positions at Merrill Lynch, Morgan Stanley, Citigroup, CSFB, Wells Fargo Securities, Houlihan Lokey, Bain Capital, Prudential and Achelous Partners, among others.

## Market Expertise

Industries in which we have worked include computer hardware and software, consumer products, distribution and logistics, financial services, gaming, healthcare, manufacturing, retailing, and semiconductors.

In addition to our proprietary market intelligence, our research practice is supported by subscription access to most of the world's leading research and intelligence databases, including IBISWorld, Statista, Capital IQ, Hoovers, Compete.com, Frost & Sullivan, First Research, DealNexus, and BizBuySell, among others.

## FINRA / SIPC

We are a fully-licensed member of the Financial Industry Regulatory Authority (FINRA) and the Securities Investor Protection Corporation (SIPC).

## Processes

We have developed a proven deal management methodology, specifically focused on the unique needs and objectives of emerging and middle market companies. Our methodology includes strategic market research into our clients' industry and market space, a detailed preparation of investment offering and / or business sale materials, introductions and representation to prospective investors / acquirers, and advice and assistance with negotiating and closing a win – win transaction.

## Understanding of Investor and Acquirer Objectives

*Growthink* – our affiliated strategic advisory and market research arm – works with individuals and organizations to identify and pursue new opportunities, maximize growth and revenues, and to fulfill their missions via strategic business and exit strategy planning, market research and feasibility studies.

For 17 years, Growthink has provided these services to more than 3,000 satisfied clients that have generated billions of dollars in revenues, dozens of whom have sold their businesses for multi-million dollar exits.



# Select Transactions

 GT Securities (GTS) advised Qualcomm (NASDAQ: QCOM) on the sale of SWAGG, its mobile loyalty/gift card business.

Qualcomm Retail Solutions developed and launched the SWAGG mobile application, which was recognized as "Most Innovative Prepaid Program" at the prepaid industry's Paybefore Awards.



Silicon Turnkey Solutions

GTS acted as the exclusive financial advisor to Silicon Turnkey Solutions in its sale to Micross Components, a leading global provider of distributed and specialty electronic components.



GTS advised Whitley Products, a Warsaw, Indiana

supplier of fabricated tubular products, through the funding of an \$8.9 million senior secured credit facility by Keltic Financial Services, consisting of a \$7.5 million revolving line of credit, a \$925,000 term loan and a \$500,000 CAPEX loan.



PREMIER GROUP

GTS advised Premier Funeral Management

Group, an Indiana - based owner and operator of independently owned funeral homes, through its first round of institutional capital with Kansas based private equity firm Great Range Capital.



GTS advised Ometric, a Sequoia Capital backed industrial process analytical technology

company, through their sale to Haliburton (NYSE:HAL), one of the world's largest oil field services companies with operations in more than 80 countries.



GTS advised on the sale of the semiconductor company to Synopsis (NASDAQ: SNPS), a \$2 billion, 9,400 employee, Mountain View, California

headquartered company in the electronic design automation industry.



Authenticlick

GTS advised the company through its first round of institutional financing, a \$5 million financing round led by ITU Ventures.



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GTS co-led the auction process that resulted in a mid-8 figure sale of the teleco company to American Capital Partners (NASDAQ: ACAS), a publicly traded buyout and mezzanine fund with capital resources of approximately \$7.7 billion.



GTS acted as the broker-dealer in the sale of the custom lighting manufacturer to a strategic acquirer.



Research Scientists, Inc.

GTS advised Research Scientists, a contract research organization, on its sale to Research Pharmaceutical Services, a large pharmaceuticals contract research solutions provider.



GTS assisted Terverse, a Voice over IP (VoIP) software company, in raising its first institutional financing round. The company was subsequently sold to Level 3 for a mid-8 figure sum.



GTS Securities advised Thrombovision, a provider of biomedical research and development services, in \$4 million convertible preferred stock financing, let by noted healthcare private equity fund National Healthcare Services.



GTS advised XCOM, a Long Beach, CA-based developer of radio frequency (RF) MEMS technology for improved signal routing, through its first institutional financing round., led by Ann Arbor, Michigan - based Ardesta Venture Capital.



GTS advised Smile Magic - a Texas based, multi-location operator of children-focused dental clinics - through its first round of institutional financing with Atlanta based private equity firm EDG Partners.